**Letter of Intent**

*Date*

*Cusotmer’s representative name*

*Customer’s representative job title*

*Customer*

*Address*

By signing this Letter of Intent, *(customer)* agrees to following*:*

1. *(customer),* represented by *(customer’s representative name)* is interested in collaborating with *(startup company’s name),* represented by (*startup company’s representative*).

2. *(customer)* agrees to be pilot customer to test *(startup company’s name)* solution/product *[description of solution or product]* and is willing to pay .... EUR (optional).

3. *(customer)* and *(startup company)* both act in good faith.

(Startup company’s representative name) (Customer’s representative name)

(Job title) (Job title)

(Startup Company) (Customer)

(Contact information) (Contact information)

(Signature) (Signature)